

ytd overall market activity

all YTD sales and pending sales, at 9/30/18

includes luxury properties

Though less illuminating or predictive in the early-year shorter time spans, this is the most current indicator of relative market activity

number sold/pending

			2018 YTD		2017 YTD	
	Listed	Pending	2018 Sold	Sold + Pending	Sold + Pending	change
TOTAL (incl. Rural)	759	84	488	572	623	-8%
TOTAL (in Towns)	626	78	444	522	564	-7%
Aspen	304	34	160	194	288	-33%
Condominiums/Townhomes	95	17	81	98	146	-33%
Single Family Homes	180	11	66	77	126	-39%
Land	29	6	13	19	16	19%
Snowmass Village	206	20	137	157	131	20%
Condominiums/Townhomes	131	14	98	112	82	37%
Single Family Homes	68	6	34	40	42	-5%
Land	7	0	5	5	7	-29%
Basalt	116	24	112	136	117	16%
Condominiums/Townhomes	46	12	54	66	58	14%
Single Family Homes	46	12	56	68	44	55%
Land	24	0	16	16	15	7%

*data excludes Roaring Fork Club activity due to 20-30% distortion of averages

dollar volume

			2018 YTD		2017 YTD	
	Listed	Pending	2018 Sold	Sold + Pending	Sold + Pending	change
TOTAL (incl. Rural)	\$3,949,277,683	\$176,816,299	\$1,102,497,549	\$1,279,313,848	\$1,734,259,982	-26%
TOTAL (in Towns)	\$3,816,238,484	\$174,843,299	\$1,066,370,768	\$1,241,214,067	\$1,719,759,824	-28%
Aspen	\$2,635,186,539	\$104,647,899	\$681,983,311	\$786,631,210	\$1,311,593,329	-40%
Condominiums/Townhomes	\$415,039,540	\$33,313,899	\$219,604,854	\$252,918,753	\$351,021,858	-28%
Single Family Homes	\$2,017,467,999	\$44,229,000	\$407,653,457	\$451,882,457	\$896,585,971	-50%
Land	\$202,679,000	\$27,105,000	\$54,725,000	\$81,830,000	\$63,985,500	28%
Snowmass Village	\$683,044,800	\$36,553,500	\$199,793,277	\$236,346,777	\$268,070,767	-12%
Condominiums/Townhomes	\$165,310,800	\$14,615,500	\$71,343,600	\$85,959,100	\$80,586,767	7%
Single Family Homes	\$486,855,000	\$21,938,000	\$108,949,677	\$130,887,677	\$151,109,000	-13%
Land	\$30,879,000	\$0	\$19,500,000	\$19,500,000	\$36,375,000	-46%
Basalt	\$121,204,945	\$28,166,900	\$83,328,680	\$111,495,580	\$87,161,728	28%
Condominiums/Townhomes	\$29,562,950	\$6,870,000	\$31,938,630	\$38,808,630	\$31,668,828	23%
Single Family Homes	\$68,980,000	\$21,296,900	\$51,363,509	\$72,660,409	\$51,929,900	40%
Land	\$22,661,995	\$0	\$8,927,250	\$8,927,250	\$3,563,000	151%